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# Key Milestones in 2024 to present

### Key Milestones in 2024 to present



### **JUNE 2024 Establishment** of 2 new subsidiaries Super Green Energy Co.,Ltd("SGREEN") Super KGE Co.,Ltd. ("KGE")

**Expansion plan to** 

private sector

#### 5 JULY 2024

#### Divestment of SUNFLOWER 139.4MW of solar in Thailand

- 90% Levanta10% SUPER
- 10% SUPE

End of subsidiary status

#### 30 JULY 2024

#### Divestment of SEE1+SEE8 16MW of WTE in Nonthaburi

■ 100% to SUS Thailand Holding Limited

End of subsidiary status

#### October -November 2024

## Establishment of 2 new subsidiaries

- Petchburi Green Holding Co.,Ltd("PETH")
- Cha-am Green Energy Co.,Ltd. ("CHAG")

Supporting the Waste-to-Energy Business

#### November 2024

### Corporate Rating "BBB"

### Issue Rating "BBB-"

New issue of up to 2,500 MB

Outlook "stable"

#### 13 January 2025

Disposal of 10% shares
in SUNFLOWER
to Levanta

**End of group affiliation** 

#### 29 January 2025

Establish a new company Minibea Super Solar Power Co., Ltd. ("MSSP")

60% MNB/40% SUPER

Expansion plan to private sector





# Financial Performance

### Financial Highlight 2024



#### Revenue

9,625.68 MB

92% contribution from renewable energy business.

Profit(Exc. FX)

2,356.94 MB

Recognized gain from divestment of Sunflower, SEE1 and SEE8

**Net Profit 1,311.05** MB

**Effected** by exchange rates and interest rates.

**Strong Cashflow** 

**79%** 

000

High average **EBITDA Margin** from a normal operation.

D/E Ratio

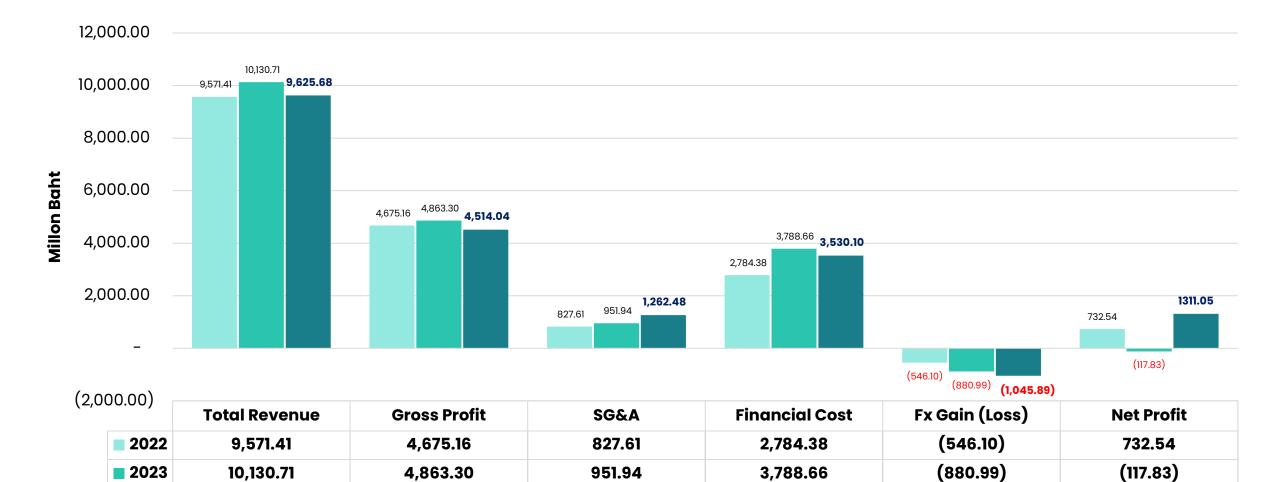
2.29x

**Decreased** from 2.72x in 2023.



### **Financial Performance**





1,262.48

3,530.10

#### SG&A increased by 310.54 million baht

**2024** 

9,625.68

4,514.04

1311.05

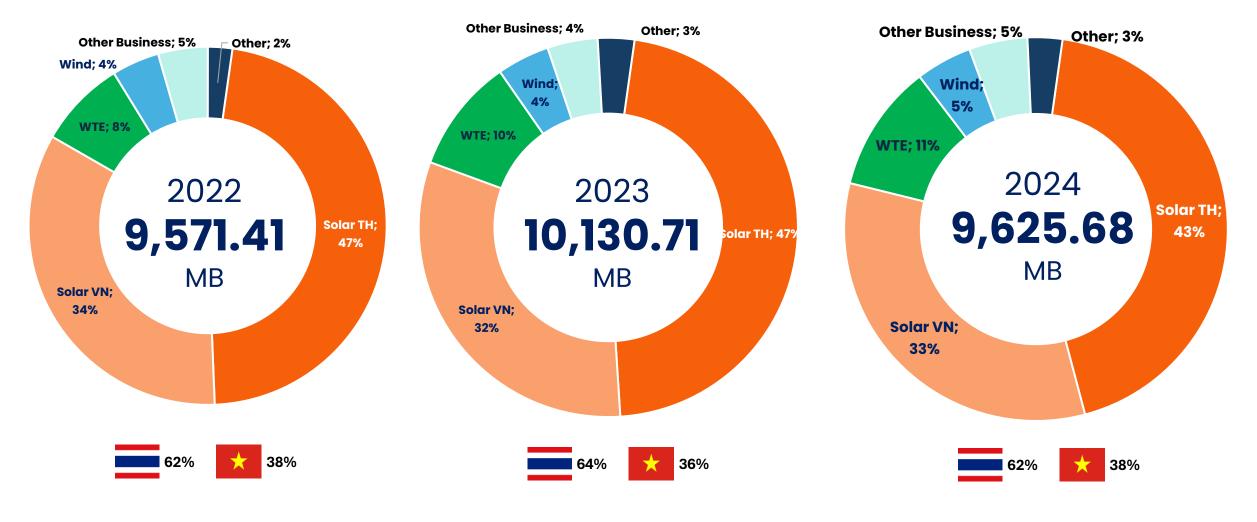
(1,045.89)

<sup>+295.94</sup> million baht from asset impairment losses.

<sup>+17.62</sup> million baht, resulting from a change in accounting system both in Thailand and Vietnam.

### **Revenue Structure**

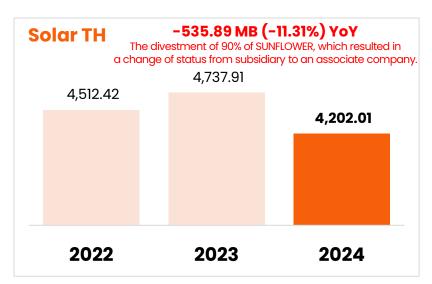


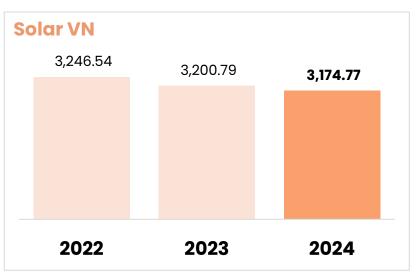


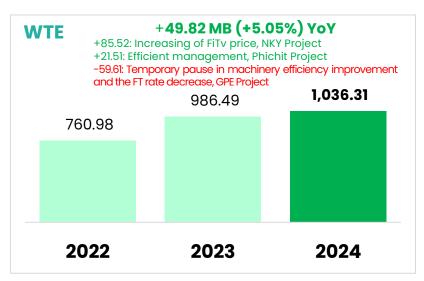
#### The Revenue



#### Million Baht

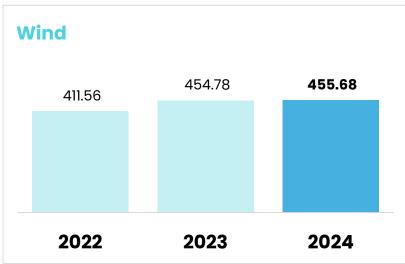


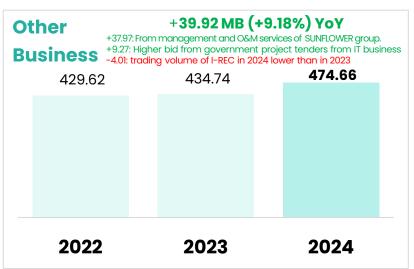


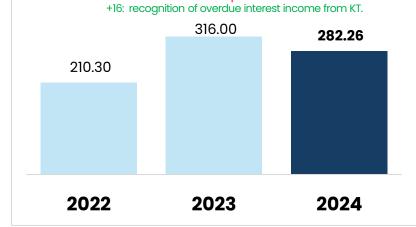


-46.95MB (-27%) YoY

-60: Write-off in unbilled expenses from subsidiaries in Vietnam.







#### Other business: 1) IT 2) Water 3) OM service for SUPEREIF 4) I-REC

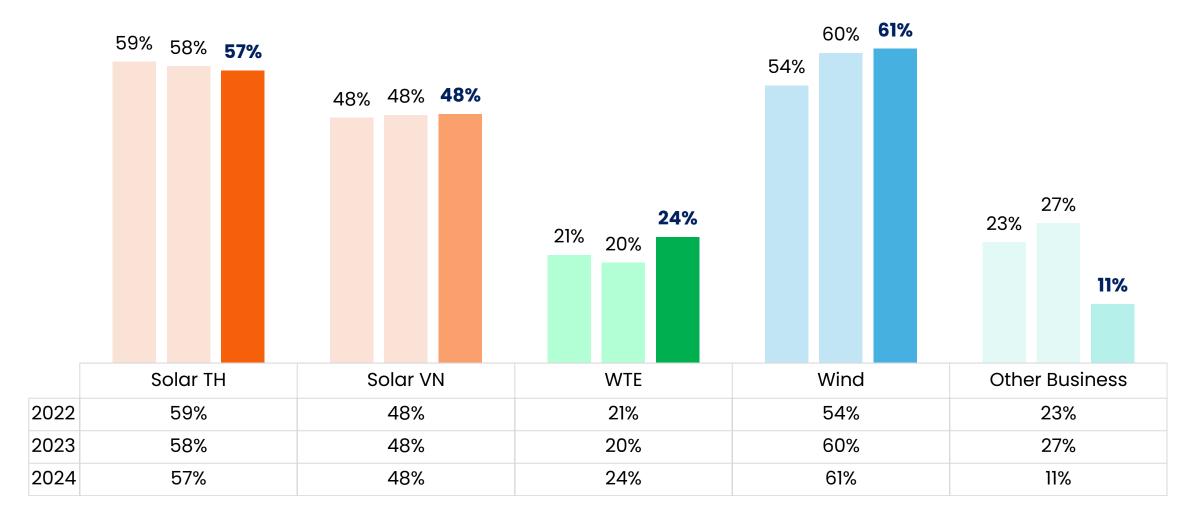
Other

1) Other Revenue 2) Financial income

**Other** 

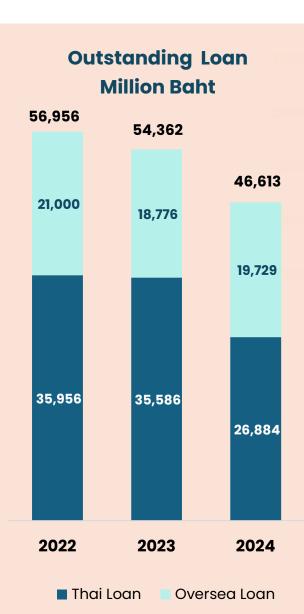
### **Gross Core Profit Margin**

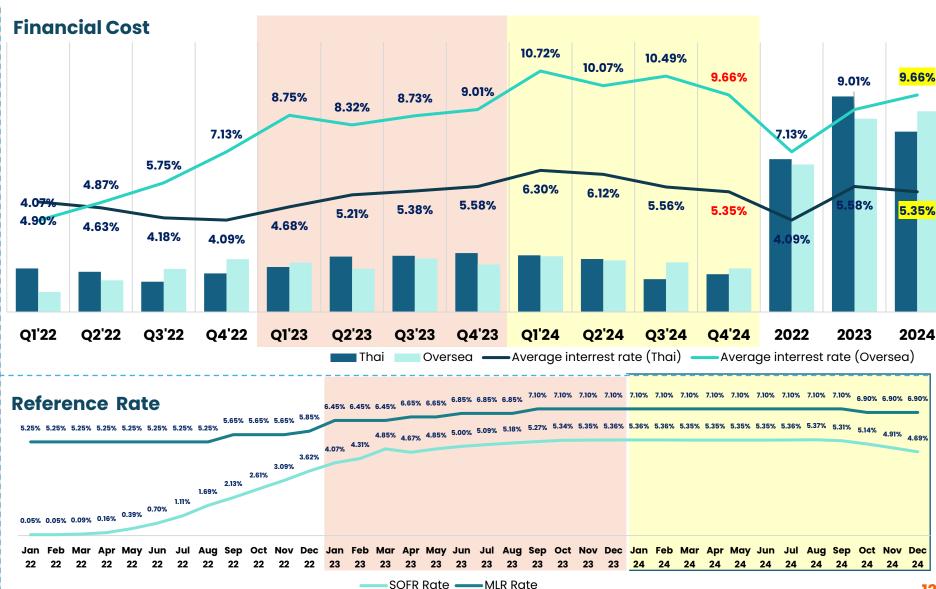




### Financial cost







### Fx Gain (loss)



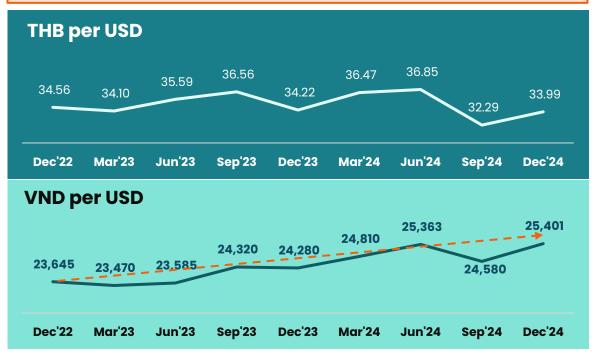
#### Gain(loss) by realized/unrealized

Baht	Realized/ Unrealized	2022	2023	2024
<b>dillion</b>	Gain (loss) - unrealized	(799)	(731)	(898)
2	Gain (loss) - realized	253	(150)	(148)
	Total FX Gain(loss)	(546)	(881)	(1,046)

#### Gain(loss) by Currency

Baht	Type of Currency	2022	2023	2024
ion	THB	255	(46)	(260)
Ξ	VND	(849)	(745)	(1,139)
	Other Currency	47	(90)	354
	Total FX Gain(loss)	(546)	(881)	(1,046)

Most of this is an unrealized exchange rate loss from the translation of both assets and liabilities related to arising the loan for the renewable energy power plant project in Vietnam.

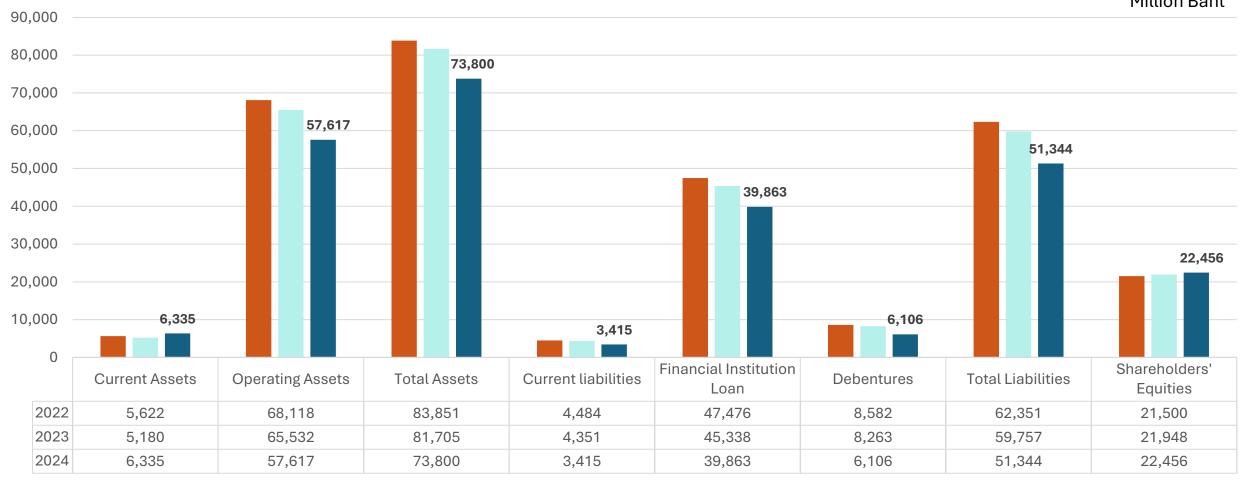


VND has continued to depreciate compared with USD since 2022.

### **Balance Sheet**



Million Baht



**■** 2022 **■** 2023 **■** 2024

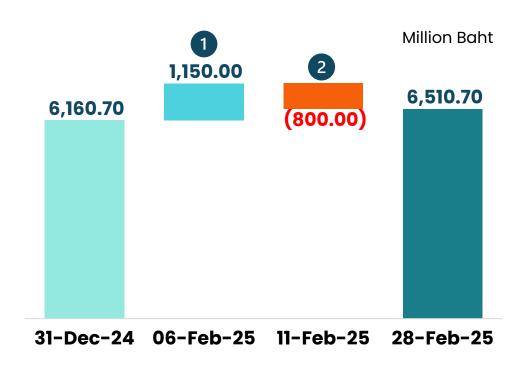
#### The divestment of SUNFLOWER group had the following impacts:

1.The decrease in assets: non-consolidated

2.The decrease in Financial Institution loan was due to debt repayment and non-consolidated of debt under SUNFLOWER group.

### **Debenture**





- 1 Issued new debentures with an issue rating of "BBB-" totaling 1,150 million baht.
- 2 Repayment of maturing debenture in the amount of **800 million baht**.

#### Outstanding Debenture as of 28 February 2025

ı	Debenture	Maturity Date	Tenor (year)	Interest Rate	Outstanding (million baht)
1	SUPER256A	23 June 2025	3	4.80%	2,300.00
2	SUPER254A	28 April 2025	2.5	4.80%	1,485.60
3	SUPER26OA	27 October 2026	3	5.60%	790.00
4	SUPER264A	5 April 2026	2	5.50%	785.10
5	SUPER272A	6 February 2027	2	6.00%	650.00
6	SUPER262A	6 February 2026	1	5.50%	500.00
		6,510.70			

#### Plan to repay the maturing debentures in 2025:

- 1. Issuance new debentures to repay existing debentures.
- 2.Credit facility provided by a financial institution.

### **Key Financial Ratio**



DESCRIPTION	2022	2023	2024
Debt to equity ratio (times)	2.90	2.72	2.29
Interest coverage ratio (times)	2.72	2.07	2.73
Interest-bearing debt to equity ratio (times)	2.65	2.48	2.08
Financial institutional loan to equity ratio (times)	2.21	2.16	1.78
Gross profit margin (%)	50%	50%	48%
EBITDA margin (excluding FX and special income) (%)	81%	80%	79%
Net profit margin (%)	8%	-1%	14%

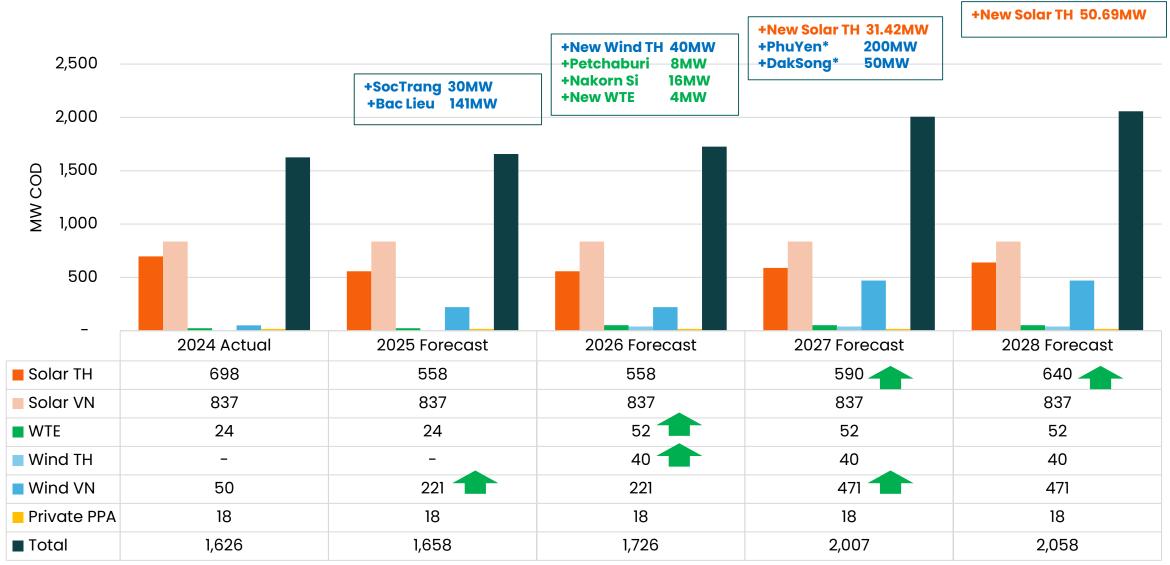




# **SUPER's forecast**







### **SUPER's forecast - Revenue**



					Million Dani
	Total	2024	2025	2026	2027
		Actual	Forecast	Forecast	Forecast
1 Solar	Solar TH	3,983	3,376	3,376	3,438
	Subsidiaries	3,376	3,376	3,376	3,438
	SUNFLOWER Group	608	_	_	_
	Solar VN	3,175	3,408	3,408	3,408
	SPP Hybrid	219	233	231	230
	Total Solar	7,377	7,017	7,015	7,076
2 WTE	Existing projects	1,036	834	747	747
	Petchaburi			162	324
	Nakron Si Thammarat				304
	New WTE				76
	Total WTE	1,036	834	909	1,451
3 Wind	GaiLai	456	410	410	410
	SocTrang		111	221	221
	BacLieu			1,191	1,191
	NEW Wind TH				321
	Total Wind	456	521	1,823	2,143
	Revenue from RE (1+2+3)	8,869	8,372	9,747	10,670
<b>5</b> OTHER	(Water+IT+Other)	475	475	475	475
<b>6</b> Financ	cial Incomes & Others	282	282	282	282
	Total Revenue	9,626	9,129	10,504	11,427





# **SUPER's Projects**

### **SUPER's Business**



01

Renewable Energy Business







Solar Energy

**Wind Energy** 

Waste-to Energy



Other Business



Production and distribution of water



Information and Communications Technology

### **SUPER's Projects**



#### **Operating = 1,486.71 MW**

Total = 2,169.39 MW

As of 31 January 2025



#### **Solar Energy**

1,606.39 MW

#### Operating 1,412.71 MW

- 440.20 MW (77 projects) in Thailand
- 836.72 MW (9 projects) in Vietnam
- 118 MW (19 projects) through infrastructure Fund (SUPEREIF)
- 17.79 MW (51 projects) Private PPA in Thailand

#### Development 193.68 MW

- 63.90 MW (13 projects) in Thailand have singed PPA
- 78 MW (4 projects) Solar with Battery in Thailand have singed PPA



#### **Wind Energy**

#### **511 MW**

#### **Operating 50 MW**

• 50 MW (1 project) operating in Vietnam

#### **Development 461 MW**

- 30 MW (1 project) in Vietnam finish construction and waiting for COD
- 391 MW (3 projects) in Vietnam under construction
- 40 MW (1 project) in Thailand is waiting for PPA



#### Waste-to Energy

#### **52 MW**

#### **Operating 24 MW**

 24 MW (3 projects) operating in Sa Kaeo, Phichit and Nhong Khai Province, Thailand

#### **Development 28 MW**

- 24 MW (2 projects) in preparation stage.
- 4 MW (1 project) in Thailand is signed PPA

### Projects under development



#### Project pipeline with the investment cost

Project	PPA	Investment(MB)	Status
SOLAR Power Plant (TH)	141.5MW	10,270	
Solar Power with Battery (4 projects)	78 MW	8,070	PPA signed/ COD in 2027 - 2029
Solar Power Plant (13 Projects)	63.5 MW	2,200	PPA signed/ COD in 2027 - 2029
WIND Power Plant(VN+TH)	211 MW	12,980	
Soc Trang(VN)	30 MW	2,200	Finish construction /COD 2025
Bac Lieu(VN)	141 MW	8,500	Under construction /COD 2025
LEMON GOLD FARM SPP7.2(TH)	40 MW	2,280	Waiting for PPA /COD 2026
WTE Power Plant(TH)	12 MW	2,850	
Petchaburi	8 MW	1,400	Preparation stage /COD 2026
KABIN IW	4 MW	1,450	PPA signed/ COD 2026





#### Project pipeline awaiting the investment cost revision

Project	PPA	Status
WIND Power Plant(VN+TH)	250 MW	
Phu Yen(VN)	200 MW	Waiting for PPA /COD 2027
Dak song(VN)	50 MW	Preparation stage /COD 2027
WTE Power Plant(TH)	16 MW	
Nakorn Si Thammarat	16 MW	Preparation stage /COD 2026





# **Key Focus in 2025**

### **Key Focus in 2025**



01

#### **Synergy with Strategic Partner**

Expanded to joint investment and renewable energy power plant business development in ASEAN countries in the long term.



02

#### **Financial Strength**

- Monitor interest rates and exchange rates situations which manage based on the situation to most effectively.
- Continuously strength cost management.



03

#### Renewable Energy Power Plant in Thailand

- Focus on the construction of power plants, target to COD 2026 2029 and the new projects from new bidding.
- Support other businesses to reduce greenhouse gas emission into drive for Net Zero





Q&A







# Thank you

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